

Initial Real Estate Visit with First American Realty Medellin (FARM)

Our Three-tiered Service Plan

Our initial goal is to help you find the condo or home that you desire at a fair price that you can afford and then to help you execute a sales contract (“promise to buy”). We have three plans to assist you in this process:

1. *Complete Plan - \$500

- a. Includes exclusive pickup and return to/from airport (45 minute drive)
- b. 20% discount for any apartments being rented by FARM (discount only applies for up to 30 days stay)
- c. Free pickup and transportation with a bi-lingual agent to all properties during your stay
- d. Welcome dinner with FARM personnel at a local restaurant
- e. Special one-half day tour of Medellin with lunch included
- f. Meeting(s) to review your housing preferences
- g. Priority first look at new (or soon to be) listings

**\$300 refund towards closing costs should you purchase a property from FARM*

2. *Partial Plan - \$250

- a. Includes exclusive pickup and return to/from airport (45 minute drive)
- b. 10% discount for any apartments being rented by FARM (discount only applies for up to 21 days stay)
- c. Welcome lunch with FARM personnel at a local restaurant
- d. Free pickup and transportation with a bi-lingual agent to all properties during your stay
- e. Meeting(s) to review your housing preferences
- f. Priority first look at new (or soon to be) listings

**\$125 refund towards closing costs should you purchase a property from FARM*

3. *Do it yourself plan - \$0

- a. Meeting(s) to review your housing preferences
- b. We will call and give you time and directions on where to meet for each listing

** recommended for those who are experienced Medellin visitors and have qualified local advisors*